Particulars

Organisation Name	Beiersdorf AG		
Corporate Website Address	http://www.Beiersdorf.com		
Primary Activity or Product	Manufacturer		
Related Company(ies)	None		
Country Operations	Australia, Argentina, Austria, Belgium, Bolivia, Brazil, Bulgaria, Canada, Chile, China - People's Republic of, Colombia, Costa Rica, Croatia, Czech Republic, Denmark, Dominican Republic, Ecuador, El Salvador, Finland, France, Germany, Ghana, Greece, Guatemala, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Kazakhstan, Kenya, Korea - Republic of, Lithuania, Macedonia, Malaysia, Mexico, Morocco, Netherlands, Norway, Panama, Paraguay, Peru, Poland, Portugal, Puerto Rico, Romania, Russian Federation, Singapore, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan - Republic of China, Thailand, Turkey, United Arab Emirates, United Kingdom, USA, Uruguay, Venezuela, Vietnam		
Membership Number	4-0125-10-000-00		
Membership Type	Ordinary Members		
Membership Category	Consumer Goods Manufacturers		
Primary Contacts	Mrs. Dorle Bahr Address: Unnastrasse 48, , Hamburg Germany 20245		
Person Reporting	Dorle Bahr		
Related Information Other information on palm oil:			
see our website Click here to visit the	e URL		
Reporting Period	01 July 2012 - 01 July 2013		

Particulars Page 1/7

Consumer Goods Manufacturers

1. Main activities within manufacturing

Operational Profile

■ End-product manufacturer■ Home & Personal Care Goods■ Own-brand
Operations and Certification Progress
2. Do you have a system for calculating how much palm oil and palm oil products you use? Yes
Total volume of all palm oil products used in the year in your own brand products:
3.1. Total volume of Crude Palm Oil used in the year:
3.2. Total volume of Palm Kernel Oil used in the year: 244
3.3. Total volume of other Palm Oil Derivatives and Fractions used in the year: 25057
3.4. Total volume of all palm oil and palm oil derived products you used in the year: 25301
4. Volume of Crude Palm Oil used in the year in your own brand products that is RSPO-certified
4.1. Book & Claim
4.2. Mass Balance
4.3. Segregrated
4.4. Identity Preserved

4.5. Total volume of Crude Palm Oil used that is RSPO-certified:
5. Volume of Palm Kernel Oil used in the year in your own brand products that is RSPO-certified:

5.1. Book & Claim
244
5.2. Mass Balance
5.3. Segregrated

5.4. Identity Preserved

5.5. Total volume of Palm Kernel Oil handled that is RSPO-certified:

6. Volume of all other palm-based derivatives and fractions used in the year in your own brand products that is RSPO-certified:
6.1. Book & Claim
21469
6.2. Mass Balance
6.3. Segregrated

6.4. Identity Preserved

6.5. Total volume of palm-based derivatives and fractions used that is RSPO-certified:

7. What type of products do you use CSPO for?
Palm based derivatives and fractions are mainly used as surfactants and emulsifiers in a range of our face, body and haircare products
8. Do you ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?
No

Suppliers report that palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

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Time-Bound Plan

9. Date expected to/or started to use any RSPO certified oil palm products - own brand

2011

10. Date expected to be using 100% RSPO certified oil palm products from any supply chain option—own brand

2013

11. Date expected to be using 100% RSPO certified oil palm from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2020

12. Do your (own brand) commitments cover your companies' global use of palm oil?

Yes

13. Does your company use palm oil in products you manufacture on behalf of other companies?

No

14. Date expected to actively communicate to promote the use of certified sustainable palm oil in other manufacturers' brands that you sell.

2015

15. Which countries that your organization operates in do the above commitments cover?

Australia, Argentina, Austria, Belgium, Bolivia, Brazil, Bulgaria, Canada, Chile, China - People's Republic of, Colombia, Costa Rica, Croatia, Czech Republic, Denmark, Dominican Republic, Ecuador, El Salvador, Finland, France, Germany, Ghana, Greece, Guatemala, Hungary, Iceland, India, Indonesia, Ireland, Italy, Japan, Kazakhstan, Kenya, Korea - Republic of, Lithuania, Macedonia, Malaysia, Mexico, Morocco, Netherlands, Norway, Panama, Paraguay, Peru, Poland, Portugal, Puerto Rico, Romania, Russian Federation, Singapore, Slovakia, Slovenia, South Africa, Spain, Sweden, Switzerland, Taiwan - Republic of China, Thailand, Turkey, United Arab Emirates, United Kingdom, USA, Uruguay, Venezuela, Vietnam

16. What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies.

2013 100% via B&C SC models

2014 first raw materials via mass balance SC models

2014 work with suppliers to identify rawmaterials to be switched to segregated SC models

Actions for Next Reporting Period

17. Outline actions that will be taken in the coming year to promote sustainable palm oil.

We will be switching the first raw materials to massbalance SC models and will explore further options to source further rawmaterials from physical SC models that will be phased in once the new material and/or is quality approved.

18. Do you publicly report the GHG emissions of your operations?

Yes

Public report of GHG emissions on operations

	<u>M-GHG-</u>	<u>-Emi</u>	ssion	ıs-Re	port.	pdf
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For administration purpose, attachment files are renamed automatically

Reasons for Non-Disclosure of Information
19. If you have not disclosed any of the above information, please indicate the reasons why
- Other reason:
Trademark Related
20. Do you use or plan to use the RSPO trademark on any of your products?
No
If yes, when will you start?

21. Do you undertake or support any other projects related to sustainable palm oil that have not been captured in this report?
No
Application of Principles & Criteria for all members sectors 22. Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C? Ethical conduct and human rights Labour rights
- Water, land, energy and carbon footprints policy
- Land use rights policy
- Ethical conduct and human rights policy
M-Policies-to-PNC-ethicalconducthr.pdf For administration purpose, attachment files are renamed automatically
- Labour rights policy
M-Policies-to-PNC-laborrights.pdf For administration purpose, attachment files are renamed automatically
- Stakeholder engagement policy

23. What steps will your organization take to minimize its resource footprints?

Please refer to our sustainablity report and GRI reporting on our website (file attached to Q 18

We are currently enlarging our measurement Scope to include Scope 3 emissions as well as implementing measures to increase energy and water efficiency thus reducing our environmental footprint. For the factory that we are building in Mexico will are aiming to reach Leeds PLATINUM standard

We have also started a LCA program to optimize the environmental footprint of our products.

24. What steps will your organization take to realize ethical conduct using business-applicable regulations and industry practices?

We have a CoC for our own operations and a supplier code of conduct which is being implemented (see attachment to Q 22)

25. Has your company supported any community programmes on its own or through partnerships? How do you benchmark the impacts of these programmes?

Again please refer to our sustainabiltiy review attached to Q 18 and to our WebSite Click here to visit the URL

26. Are you sourcing 100% physical CSPO?

No

26.1. Please details your organization's plan to cover sourced palm oil and palm kernel oil, which is not yet segregated or identity preserved, through Mass Balance. If you have not committed to sourcing 100% of palm products under the Mass Balance supply chain system until the goal of 100% segregated or identity preserved CSPO can be achieved, please explain why.

We will be switching the first raw materials to massbalance SC models and will explore further options to source further rawmaterials from physical SC models that will be phased in once the new material and/or is quality approved.

Challenges

1. Significant economic, social or environmental obstacles

As we are not sourcing palm products directly but use derivatives and there are only few materials already available on physical SC models. We are actively working with our supplier base to get a broader offer on physical sources raw materials.

2. How would you qualify RSPO standards as compared to other parallel standards?
Cost Effective:
Yes
Robust:
Yes
Simpler to Comply to:
No
3. How has your organization supported the vision of RSPO to transform markets?
Discussion with suppliers, engagement with other RSPO members

Challenges Page 7/7